



## JACKIM HAINES LAW GROUP LLC

JANET JACKIM & SUSANNE HAINES  
ATTORNEYS AT LAW



### ***JACKIM HAINES LAW GROUP formed to provide 'market-relevant' legal services***

SCOTTSDALE, AZ, June 29, 2009-- JACKIM HAINES LAW GROUP llc announced today that the firm has been formed by attorneys Janet Jackim and Susanne Haines in response to challenging economic conditions in the Valley. The firm's first office is located in the Scottsdale Airpark area and partners Jackim and Haines have plans to expand as market conditions improve.

"Especially in today's economy of tight or no credit, declining revenues, and expense pressures, Susanne and I wanted to offer a 'market-relevant' legal services alternative to businesses and entrepreneurs", Jackim reported. "Our firm's 'market-relevant' services are particularly value-conscious; clients receive seasoned legal advice at half the price typically charged by comparable attorneys in traditional firms. Clients have been pleasantly surprised by our affordability and are impressed that, like them, we are controlling our costs and overhead," added Jackim.

The firm's law practice focuses on commercial real estate and business law transactions which increasingly involve loan modifications and workouts as well as lease renegotiations. "Every commercial real estate owner, investor, lender, and user is—or should be--looking for opportunities to save or improve upon that investment. The office building owner needs to cut operational costs. Investors want rock-bottom pricing on apartment complexes and strip centers. Lenders are exercising their foreclosure rights and pursuing guarantors with deep pockets. And tenants want rent concessions. Our firm provides practical and affordable advice on these opportunities", says Jackim, whose article, "Commercial Tenants in Trouble—Consequences and Practical Workout Solutions" was recently published in *The Real Estate Law Journal* of the State Bar of Arizona (Spring, 2009) (this article can be found on the firm's website, [www.jackimlaw.com](http://www.jackimlaw.com)). Jackim frequently speaks to groups of commercial real estate agents, owners, and tenants on current issues in real estate law.

Haines reports that the Valley continues its leadership role in new business startups and entrepreneurial ventures. "Small business is the economic heart of Metropolitan Phoenix and that heart is still beating strong", Haines added. "Each newly formed business needs operating space, which is usually leased, as well as entity formation, financing, and a myriad of commercial contracts. Not only do all of these activities generate revenue for our economy, they also involve complex legal issues that are the focus of our firm's services", she commented. Haines, who has years of experience in 1031 exchange transactions and entrepreneurial companies, also noted that investors are looking to maximize their 1031 exchange dollars. "After an extended absence, we are seeing a moderate increase in exchange transactions, which is a sign of some recovery," Haines remarked.

For more details on the firm and its two founders, visit <http://www.jackimlaw.com>.

*About JACKIM HAINES LAW GROUP llc*

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JACKIM HAINES LAW GROUP llc delivers exceptional yet affordable legal services to businesses and entrepreneurs in the practice areas of real estate, general business, and estate planning.